

# Fair Housing Qualifying Guidelines

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The challenge is real  
Take it seriously.

Requirements \_\_\_\_\_

It E \_\_\_\_\_



6 Steps to Qualifying

Gather Data \_\_\_\_\_




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Assess Data \_\_\_\_\_

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Two Drivers: O \_\_\_\_\_ & S \_\_\_\_\_

The Q \_\_\_\_\_ Worksheet

Who Decides? \_\_\_\_\_

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What we can (or can't) give the owner. \_\_\_\_\_

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N \_\_\_\_\_ Terms

Options \_\_\_\_\_

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Goal

Secure the tenant's promises.



L \_\_\_\_\_ them in.

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The Driver is S \_\_\_\_\_



Select good tenants

Prepare for a fair housing claim.

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